清大 香香雞 (FRIED CRISPY CHICKEN)

Midtern-project

Group7

詹碧文 簡芸熙 潘芎旂 丁韋如

Background

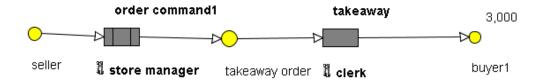
We all know that" Hot Fried Chicken" worth waiting, however, when you are hungry, waiting is painful. This situation decrease the desire of customer to consume our product, causing fired chicken restaurants to lose customer. So if we could delete the random factor of waiting time in store to improve the process of buying fried chicken, customers could make their time effectively and enjoy the hot Fried Chicken. And if they know how long the wait time, they don't want to wait it, they may choose plan B, Mcdonalds or 7-11.

Text

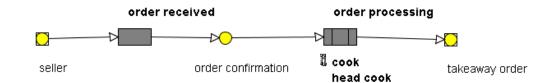
This is a model of a traditional fried chicken store. Customer order the food in the store and wait for 10 to 30 minitues until the processing is completed. AS-IS model is showed below:

AS-IS model

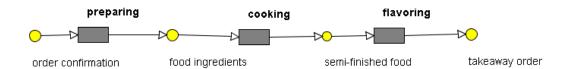
Behavior model:



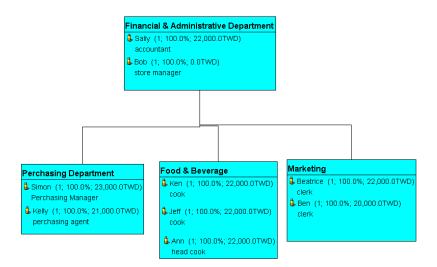
2nd level: Order command1 drill down



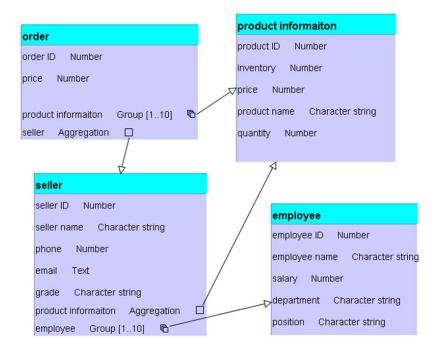
3rd level: Order processing drill down



Organization model:



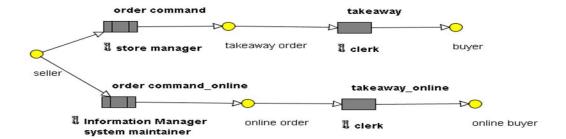
Object model



In our To-Be model, we build up a website for the customers who don't like to wait. We proposed a solution that the customer can order previously and can also choose the time they want to pick up the food. To-Be model is showed below:

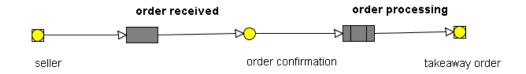
To-Be model

Behavior model:

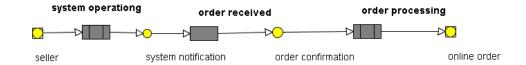


2nd level:

Order command drill down



Order command_online drill down

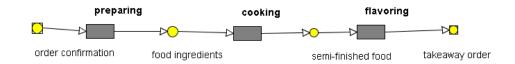


3rd level:

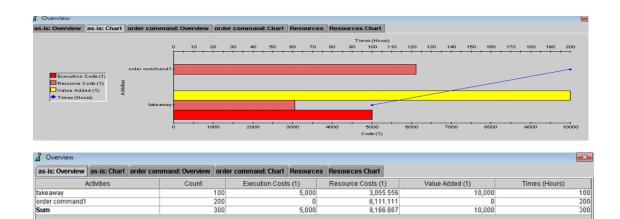
System operating drill down



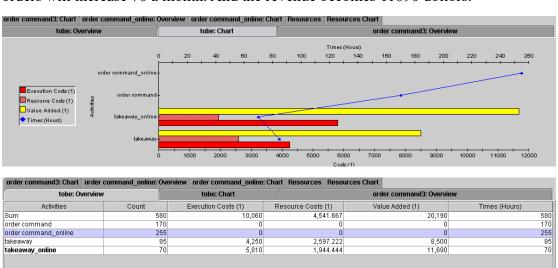
order processing drill down



Our AS-IS model is a traditional fried chicken store, we assume that as-is has 100 order per day. The value added is 10000 dollors.



Because TO-BE model is to add a online virtual channel, so we assume that orders will increase 70 a month. And the revenue becomes 11690 dollors.



Our online page

Home Page



Customer process	Manager process
1. sign in/ register	1.sign in
2. make an order	2.set customers pick up time
3.confirm order	
4.complete order	

To encourage customers to use the website and consume more, so we give a special discount for online-shopping. For orders that is over 500 dollars, we give a 50 dollars discount.

Maybe we could be better if we add an online payment function in the future, so it will be more convenient for customers. In addition, it can also avoid some people who make the order but didn't pick up their fried Chicken.